



OUR VISION: Management Technologies, Inc.

is a business process improvement company

that specializes in operational performance, project

management, business intelligence, and training

development and delivery.



OUR MISSION: To transfer our specialized

knowledge and experience, while enabling our clients'

organizations to improve critical business processes.

Peak Performance: To operate at or above your maximum capability with minimum to zero non-value added functions or activities.

Reaching the Peak: Rowing teams understand Peak Performance and the dedication required to achieve it.



What it Takes: Vision, Passion, Training, Coaching, Practice, Teamwork, Commitment, and Perseverance.

PEAK PERFORMANCE IN SYSTEMS As the **economy** changes and global competition becomes more intense, companies are finding that the importance of making timely decisions and being **proactive** rather than reactive is critical. Forethought and vision are essential in understanding their own business and the market in which they compete.

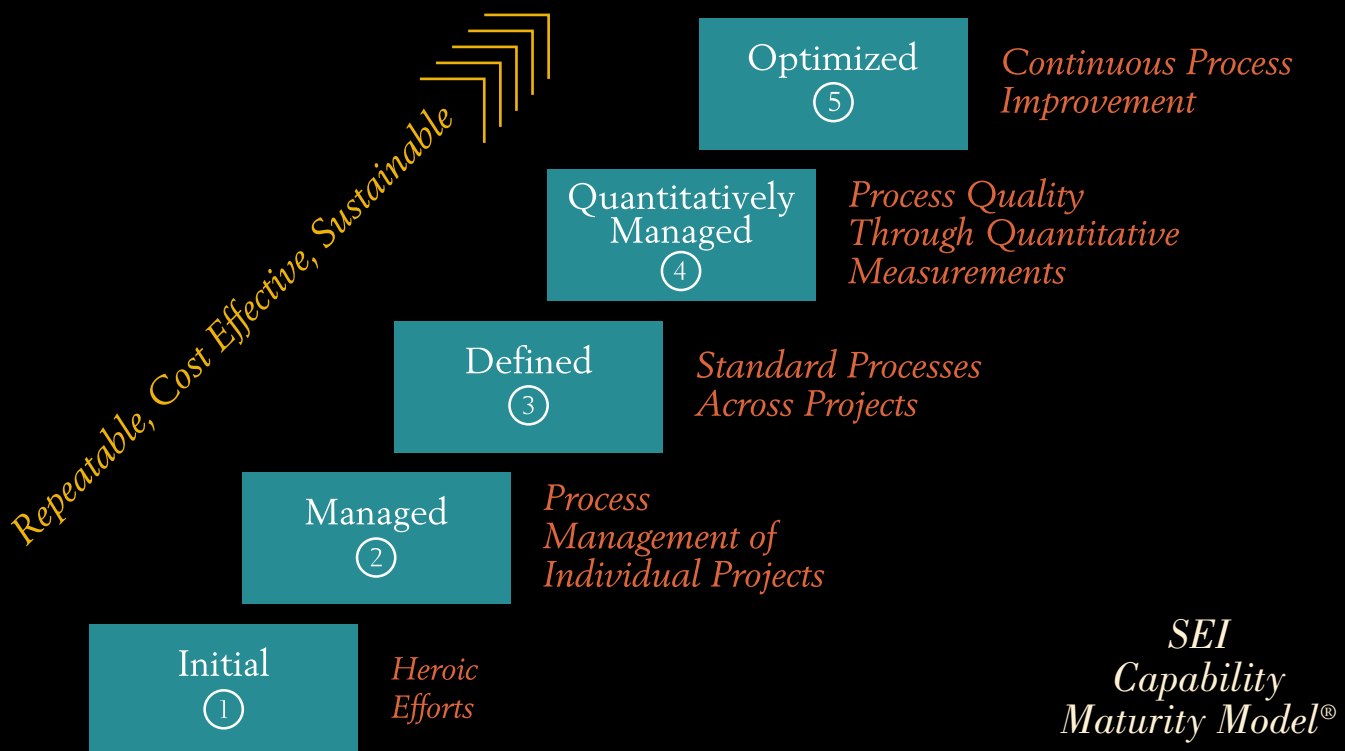
To support this business environment, the need for valuable, readily accessible **information** has increased the level of responsibility of systems development organizations significantly. Selecting the **right tools** and implementing them effectively is a task that ultimately could make or break a company. There is a very real need for Peak Performance in systems organizations that supports the progression to overall **Peak Performance**.

The value that a Peak Performing systems group delivers is evidenced through improvements in **efficiency**, simplification of complex manual processes, **empowerment** of decision makers, and dissemination of information throughout the company and beyond.

Business Intelligence: The process of taking mass amounts of data, from inside and outside the company, and transforming it into meaningful information to support mission critical business decisions and processes.

“An overload of information, that is, anything much beyond what is truly needed, leads to information blackout. It does not enrich, but impoverishes.”

– Peter F. Drucker



SUCCESS THROUGH PROCESS Business Intelligence applications can be hugely beneficial to an organization if their implementation is effective and timely. The **Software Engineering Institute** of Carnegie-Mellon University has developed a standard for excellence in systems development. This standard, known as the **Capability Maturity Model®**, is a measure of the degree to which an organization can effectively and repeatedly implement systems with **high quality**, in a **reasonable timeframe** and at a cost that will generate the highest **return on investment**.

MANAGEMENT TECHNOLOGIES We understand Business Intelligence and have the methodical processes in place to effectively implement beneficial solutions for our customers. We have developed critical systems for some of the world's largest corporations to help them understand key aspects of their business. Our methodology is based upon industry standards such as the Capability Maturity Model and incorporates aspects of our own experiences to allow for flexible, rapid and cost effective implementations.



BUSINESS INTELLIGENCE PRACTICE Our practice area specializes in developing applications that are utilized at the highest levels within our customers' organizations, providing information that is essential in allowing executives to move their companies along the path to **Peak Performance**. We partner with industry leading technology companies to ensure that we remain current in the use of the most effective tools available in the market. As we work with our customers over time, it is very common for them to begin developing their applications independently, leveraging the concepts and processes in which we train them.

LEADING TECHNOLOGY The Business Intelligence marketplace has dozens of companies vying for software revenue. Each one claims to have the best **solution** for critical information analysis and dissemination. Just as we would urge our customers to do, Management Technologies regularly **evaluates** these companies and their products in detail, selecting only a handful that we will **partner** with. As a result, we focus our efforts on **Hyperion®** applications, leveraging **Oracle®** and **Microsoft®** technology. We do have other skill sets, but strategically we believe that these vendors are the strongest in the market and deliver the highest value solutions to our customers.



Hyperion® Planning is a Web-based budgeting and planning solution that drives collaborative, integrated, event-based planning processes throughout the enterprise for a wide range of financial and operational needs.

EXPERIENCED RESOURCES Our experienced consultants average more than **10 years** of systems development experience. They have implemented solutions utilizing Hyperion® **Essbase**, Hyperion® **Enterprise**, Hyperion® **Financial Management**, Hyperion® **Planning** and all of the related integration and reporting tools. We also have certified resources in Oracle® and Microsoft® tools to facilitate the implementation of our customers' solutions.



Properly designed and implemented Hyperion® systems give decision makers the information that they require in a timely manner to keep an organization moving toward Peak Performance.



Our customers' comments regarding our services speak for themselves:

“They have a very robust and well-documented methodology for successfully implementing Business Intelligence projects which we have adopted and incorporated into our internal systems development process”

– Director of IT – Finance

“They have run the project from both a Project Management and technical expertise perspective. They delivered on-time, quality products and came in below budget”

– Director of IT, E-Business and Finance

VALUE At Management Technologies, we take our mission seriously. We strive to transfer our specialized skill sets to our customers so that they can take advantage of the value our services provide in the **long term**. As a company moves along



the path to **Peak Performance**, our knowledge and understanding of effective systems development and business intelligence can be a key component to **success**.



3331 W. Big Beaver, Suite 105, Troy, Michigan 48084 248 643 1915
www.mgttech.com